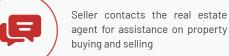
WHAT DO YOU NEED TO KNOW IF YOU'RE

PURCHASING A REAL ESTATE IN ITALY?

BUYING AND SELLING SUBJECTS:



BUYING AND SELLING PROCESS:



• •

Real estate agency promotes the

The interested buyer contacts the real estate agency in order to discuss the possibility to buy the

property. Later they start to

discuss this also with the seller

and if they're all happy they go

ahead with the purchase proposal

The purchase proposal: buyer and

real estate agency "work" together

and make a proposal to the seller.

In this document they discuss

about the buying and selling main

• They payment methods

The payment time limits.

topics: • The price

property buying and selling

Normally the buyer makes an advanced payment (5%-10% of the total amount due) who will be released only if the seller is happy with the proposal.



The preliminary contract: buyer, seller and real estate agency are reunited. This is not a mandatory contract but the parties could decide to sign this contract in order review and go into some elements they have agreed in the purchase proposal

The deed: buyer, seller, estate agent and notary are all together. This is a mandatory contract and is concluded and signed with the presence of the notary; who registers the contract. Once signed the deed, the buyer has to pay, by bank draft, the remaining amount due to the seller and the real estate agency for the assistance they provided.



www.immobiliaresabina.it